WORKPLACE HUB

KONICA MINOLTA

workplace**hub**
IT on your terms

" A QUIET REVOLUTION IN

PEOPLE
POWER "

INTRODUCING
HUB

The foundations for the future start here.

The future workplace is intelligent. It's where people, spaces, and devices connect intuitively. Where the information you need is delivered based on how you like to work. It's a place where all your IT can be accessed and managed in one single place. Where effective collaboration becomes the norm. Where business efficiency is essential – and a whole new level of potential a reality.

Hub is the first of many Workplace Hub solutions. It creates the infrastructure for the future by empowering your current technology. It grows with you, so you can forget about your IT today and focus on developing your business for tomorrow.

ESTABLISHING SUCCESS
FOR SMALL- & MEDIUM-SIZED BUSINESSES

Hub gives you a whole new level of security, efficiency, and support.

IT systems for small- and medium-sized businesses are often provided by multiple vendors that don't have the capability to join everything together seamlessly. This means you have a system that can stop working at any point, as well as leave you vulnerable to malicious attacks. If something does go wrong, you waste time dealing with different companies, with different terms, meaning you can't predict your costs.

Hub is the answer. It integrates all your IT into one system that works for your business. It creates a robust and reliable infrastructure you can forget about, so you can focus on more value-adding tasks. It's a virtual one-stop IT department that supports your business, whilst helping you manage your day-to-day costs. And the inclusion of next-generation collaboration tools enables better working and communication through one simple interface.

Hub gives you a level of IT security and sophistication rarely found in small- and medium-sized businesses and is the first step toward your future of work.

I.T. YOU CAN
RELY ON

Hub is a game changer for how you manage your IT and your business.

World-leading security
Stopping malicious attacks and threats.

Protect your network and users from the rise in malicious IT attacks. The Sophos XG Firewall provides comprehensive, next-generation protection that automatically blocks and responds to threats, exposes hidden risks, and monitors what's happening on your network. And as part of the Workplace Hub service, we will constantly monitor and update the security status.

Hub also integrates into existing physical systems you have, meaning you not only get world-leading cybersecurity, but a robust and resilient security solution that protects your business. It means you can work knowing that your business won't be compromised.

Accurate business planning
Fixing your IT spend to an amount you can budget for.

Hub is the complete solution from one vendor for all your IT needs. With one contract and a fixed monthly price, we make it easier for you to keep track of your total costs and reduce your overall spend. Say goodbye to unwanted additional costs if something does go wrong.

One-stop support
Offering simplicity and reliability.

With Hub, you only have one company to deal with and one number to call for all your IT support. From installation to ongoing servicing, we will manage everything for you, ensuring your IT is working effectively and securely all the time.

Better collaboration
Enabling efficient working.

Hub includes Workplace Go, the next-generation software that pulls together all your key information into one place, improving the way you work and collaborate.

It's a customizable digital workplace that allows you to organize your projects, groups, and communities the way you want. Prioritize tasks, find and share documents, track performance, and a whole lot more. All the key information you need is at your fingertips. It boosts communication and enables efficient working. And with the ability to add new intelligent features over time, Workplace Go has the capability to predict and transform the way you work.

A scalable and effective solution
Preparing your business for the future.

Hub creates the infrastructure needed to get your IT working effectively. It's future-proofed with technology that allows you to run your current operating systems and applications without having to purchase additional servers. All your normal software will continue to work. Best of all, you can easily add new technologies and applications as they become available, ensuring you're always ahead of the game.

Contributes to a GDPR compliant environment
Simplifying the audit process.

As Hub unifies all your systems and data through one device, it contributes to a GDPR-compliant environment that helps you reduce time and cost of auditing multiple systems.
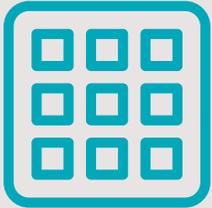
HOW IT
WORKS

Workplace Hub is the first solution to unify your IT and create an all-in-one IT ecosystem that makes working easier and more productive.
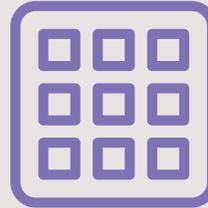
Productivity
You manage your IT and work effectively through web-based interfaces.*

ADMIN DASHBOARD

True, functional simplicity – the interface that puts you in control.

USER DASHBOARD

All your core business and communication applications accessed from any location.

* Browser compatible with Chrome, Firefox, Microsoft Edge.

Acronis

Back-up cloud storage

CANONICAL

Ubuntu base operating system

elastic

Elasticsearch cloud back-end remote management and monitoring

Hewlett Packard Enterprise
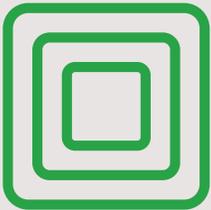
Latest server technology

KONICA MINOLTA

Data centers, manufacturing, software and integration services, ongoing service support

Ecosystem
We provide the components that make it work.

IT INFRASTRUCTURE

The next-generation IT from within your multifunction printer. Everything is brought together seamlessly, increasing the value of your existing office space.

MANAGED IT SERVICES

A whole range of IT tasks managed for you, from setup and installation to ongoing management and help, freeing up your time and resources.

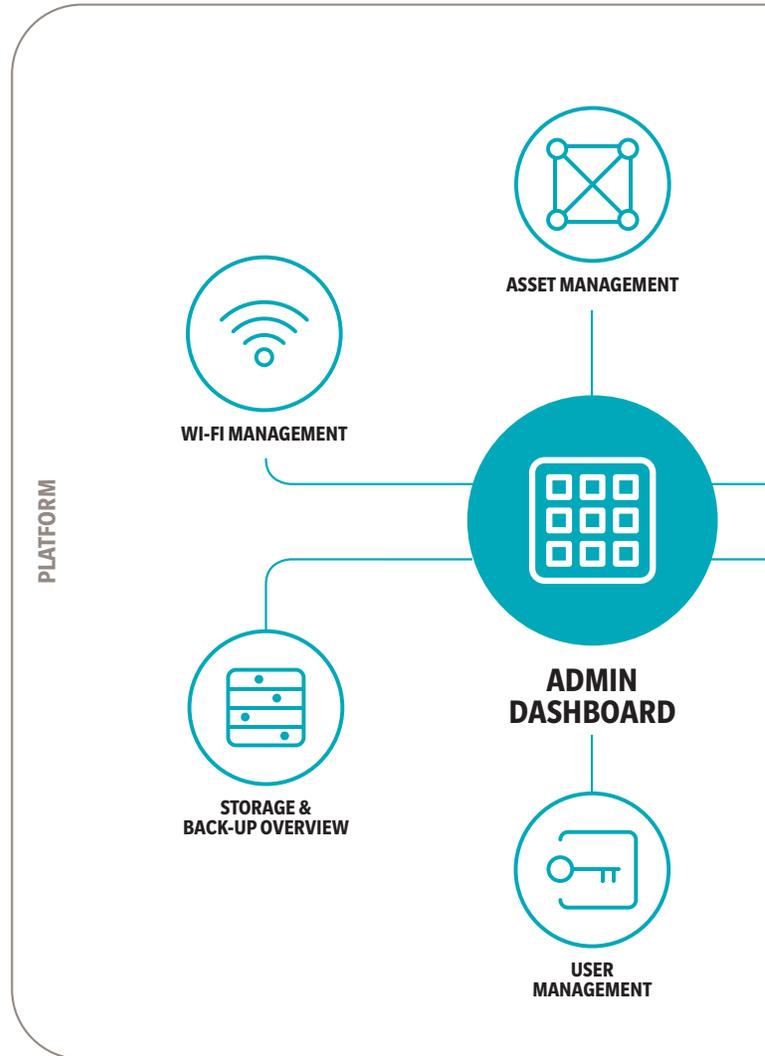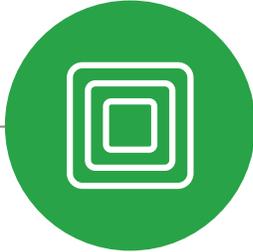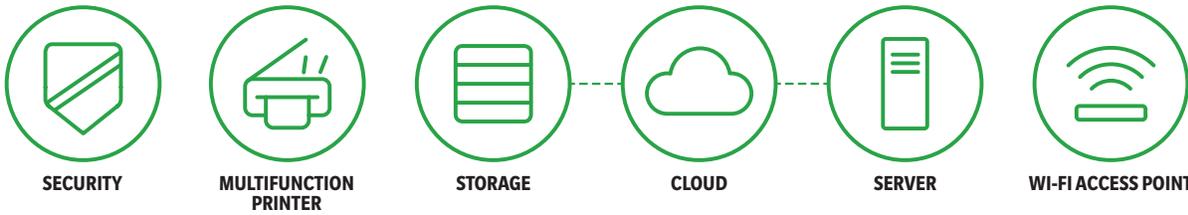| Microsoft	ORACLE® + Dyn	ScienceLogic	servicenow	SOPHOS
Office 365 integration	Managed domain name system services	Monitoring software to provide an end-to-end view of the health of Hub	Cloud management platform	Unrivaled security software for unified threat management

ONE COMPLETE
ECOSYSTEM

**State-of-the-art hardware, software,
and services.**

PLATFORM

ASSET MANAGEMENT

WI-FI MANAGEMENT

**ADMIN
DASHBOARD**

STORAGE &
BACK-UP OVERVIEW

USER
MANAGEMENT

SECURITY

MULTIFUNCTION PRINTER

STORAGE

CLOUD

SERVER

WI-FI ACCESS POINT

IT INFRASTRUCTURE

FILE SHARING

APPLICATION MANAGEMENT

ADDITIONAL APPS

MULTIFUNCTION PRINTING

USER DASHBOARD

KONICA MINOLTA MARKETPLACE

SMART FEATURES
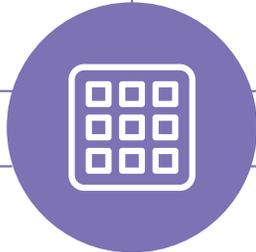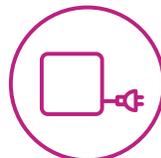
WORKPLACE GO

PLATFORM

MANAGED IT SERVICES

SYSTEM SECURITY & DATA PROTECTION

STORAGE & BACK-UP MANAGEMENT

ONSITE INSTALLATION & SUPPORT

ONGOING PROACTIVE MANAGEMENT

PROFESSIONAL IT SERVICES

HELPDESK

SIMPLICITY
IN ONE PLACE

ADMIN DASHBOARD*

True, functional simplicity. The Admin Dashboard puts everything in one place, with you in control.

You now get a complete overview of all your company's IT – users, assets, applications, server, storage, Wi-Fi, multifunction printer, and so on. Tasks become easy, whether reviewing resource usage, revising service contracts, managing user rights or infrastructure status, changing site support, or adding and removing applications.

ASSET MANAGEMENT

A simple way to review and manage all your hardware and software licenses.

- One simple overview of who is using what within your company
- Assign hardware and software to individuals
- Re-assign assets which are automatically freed up if a colleague changes role or leaves

WI-FI MANAGEMENT

Control your company's Wi-Fi wherever you are.

- Set different Wi-Fi access rights, including limited access for guests

STORAGE & BACK-UP OVERVIEW

Review your storage at the click of a button.

- Save your data locally or in the cloud. All data is backed up at Konica Minolta data centers

USER MANAGEMENT

A highly efficient way to manage users.

- Easily add, remove or group different users
- Define individuals' rights and authentication levels (e.g. passwords and ID cards)
- Make it simple to use external applications with a single sign-on. All the functionality you'd expect is there, such as a forgotten password, password encryption, and blocking of accounts after a number of failed attempts
- Compatible with Microsoft's Active Directory and Azure Active Directory

KONICA MINOLTA MARKETPLACE

Get ahead with access to a whole world of online software, applications, and IT services through our proprietary store – Konica Minolta MarketPlace.

- Business productivity applications developed by approved third-party software developers that seamlessly integrate with your IT ecosystem
- Print and scan-related apps
- Professional IT services, e.g. for workflow or document management-based solutions
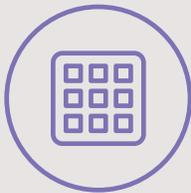
APPLICATION MANAGEMENT

Easily manage and assign business applications.

- Quick overview of all your new applications purchased through Konica Minolta MarketPlace
- Assign applications to relevant users

* Accessed via a web-based interface. Browser compatibility: Chrome, Firefox, Microsoft Edge.

USER DASHBOARD*

The portal to better productivity and collaboration.

The User Dashboard brings together your essential business productivity tools with smart applications, making work quicker and more efficient.

Applications can easily be added over time via the Konica Minolta MarketPlace or by linking to third-party providers, ensuring you always benefit from new intelligent solutions as they become available.

FILE SHARING

Share ideas immediately and securely with colleagues and collaborators.

- Easy-to-use web interface for files stored on-premise
- Data is encrypted automatically
- Notifications help make it easy to follow communication, and a safe way to migrate or remove data

MULTIFUNCTION PRINTING

Multifunction printing capabilities working harder for you.

- High-resolution printing, scanning, copying, or faxing
- Scanned documents and incoming faxes are digitally converted to ensure anywhere access
- Existing print management applications (cost management, secure print, scan workflows) are seamlessly integrated

* Accessed via a web-based interface. Browser compatibility: Chrome, Firefox, Microsoft Edge.
† Works with Office 365 and can only access features with an Office 365 license. Intelligent features will be added over 2019. Please contact your local sales representative for the latest availability.

WORKPLACE GO †

A simple way to access all your key information from one place to improve productivity, collaboration, and communication.

- Customize the interface to your company and culture
- Access all your individual information for your day through 'My Board'
- Track tasks, set deadlines, or find and share key project information across project spaces, team groups, or specific communities through 'My Team'
- Find essential company information and documents in a sophisticated 'My Company' space
- Cloud-based tools that ensure mobile access, security, and access to data anywhere
- Smart search:
  - Automatically find everything stored digitally
  - Search internal Workplace Hub storage, different drives (Asana, Microsoft Outlook 2016, Microsoft Office 365, and OneDrive), and other FTP sites
  - Add your findings to new or existing tasks
- Meeting arranger:
  - Find the best available time to meet as a team with one click
  - Create smart groups to plan projects or task-based meetings
- Task priority:
  - Automatically pulls tasks from Microsoft Outlook and prioritizes them for your different project teams or communities
- Privacy center:
  - Intelligent setup and monitoring of access rights for all connected tools
- Executive summary:
  - Quickly determine the importance of documents or emails via automatically highlighted text or passages based on relevance of keywords

SMART FEATURES

A continually evolving and growing suite of intelligent applications that improve workplace productivity.

- Smart features are added as they become available
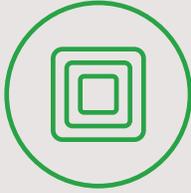
ADDITIONAL APPS

Access to additional applications purchased through Konica Minolta MarketPlace.

- Applications are added to the operation panel or dashboard by the administrator

A MORE
INTELLIGENT
WAY OF WORKING

IT INFRASTRUCTURE

Everything brought together seamlessly, using technology that evolves with your business.

Hub includes a multifunction printer, data storage, Hewlett Packard Enterprise server, and Wi-Fi access points. It's equipped with an uninterruptable power supply and is designed to evolve continually as system updates and new features become available.

SECURITY

Unrivaled system security with Sophos XG Firewall.

- Blocks unknown threats
- Automatically responds to incidents
- Secure wireless network

MULTIFUNCTION PRINTER

An all-in-one smart Konica Minolta printer, giving you fast, high-quality, and versatile printing, as well as a copying, scanning, and faxing capability.

STORAGE

A data-storage solution that grows with your business and never interrupts your service.

CLOUD

Your local server is backed up by Konica Minolta data centers that comply with country regulations, providing additional security for your data.

SERVER

Customized Hewlett Packard Enterprise server.

- Reduced air friction and noise
- Integrated battery backup
- Intel® Xeon® scalable processor
- iLO5 Asic with Silicon Root of Trust technology for the industry's best server management and added firmware security

WI-FI ACCESS POINT

Trouble-free, secure Wi-Fi that's easy to configure and highly flexible. We make sure your Wi-Fi access points meet your demands and both your employees and guests enjoy connectivity throughout your premises.

TECHNOLOGY THAT
GROWS WITH YOU

SUPPORT
AS YOU WANT

MANAGED IT SERVICES

Free up your time and energy by letting us take care of your IT management.

We're here to look after complex, critical, or time-consuming tasks, empowering you to focus on your business. We can manage a whole range of functions such as storage, security, installation, and migration. The helpdesk ensures we're always available for support.

SYSTEM SECURITY & DATA PROTECTION

We're fully equipped to manage the complex task of protecting your data and systems from malicious attacks. We use Sophos' unified threat management, which offers sophisticated security to keep you safe at all times.

- All data entered by Hub is protected
- Quick and easy security level changes through talking to us

STORAGE & BACK-UP MANAGEMENT

Robust data management and storage so you never lose critical information.

- Save your data locally or in the cloud. All local data is backed up at Konica Minolta data centers that comply with local country data storage regulations
- All data can be encrypted for added security

ONSITE INSTALLATION & SUPPORT

We'll look after the initial setup, configuration, and training so Hub works perfectly from the outset.

- Network, Wi-Fi, multifunction printer setup
- Basic migration and integration of existing data
- Physical security against theft
- Training on system usage

ONGOING PROACTIVE MANAGEMENT

Once Hub is installed, we remotely monitor and manage the entire system for you, finding and fixing problems before they impact your business.

PROFESSIONAL IT SERVICES

We can also provide further support for your specific IT projects, including consulting and installation of additional equipment, software, and services.

HELPDESK

A range of help is available, from administration of your Hub through to full support, for your entire IT system.

HUB
IN PRACTICE

A SMALL SCHOOL

The growth in mobile devices means schools are under increasing pressure to adapt and deliver their curriculum in new and varied ways.

Hub helps. It joins together technology such as wireless printing, EDU Apps, and 3D printing into one place, so you can manage your technology easily and your students can benefit through their devices. It means you can create a better learning experience while lowering the education cost per student.
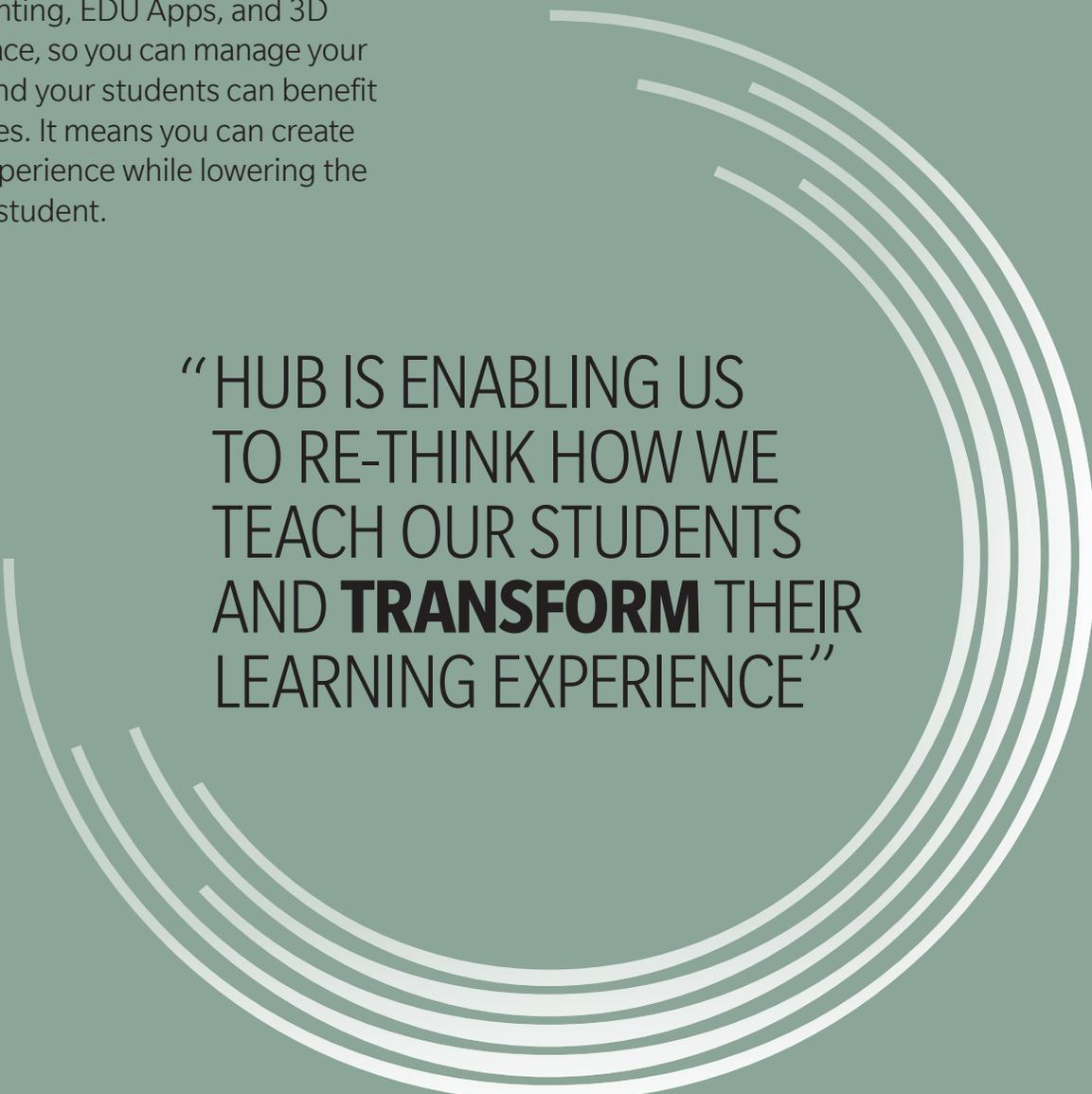
"HUB IS ENABLING US TO RE-THINK HOW WE TEACH OUR STUDENTS AND **TRANSFORM** THEIR LEARNING EXPERIENCE"

"THIS BRINGS OUR TECHNOLOGY UP-TO-DATE AND WILL MAKE US A FAR MORE **EFFICIENT** COMPANY"

A LAW FIRM

The challenge for many law firms is how they manage all their documentation effectively, keeping it secure and charging printing costs accurately.

Hub helps. It provides an integrated solution across print and document management applications, faxing servers, and digital assistants. It makes it easy for you to reduce and recover your costs while increasing your efficiency.

"AT LAST A **SECURE** SOLUTION THAT HELPS US MANAGE OUR BUSINESS"

AN EXTENDED HEALTHCARE FACILITY

Extended healthcare facilities rely on different agencies and partners supplying information to deliver outstanding patient care. However, with support systems that don't always talk to each other, achieving this isn't easy.

Hub helps. It's one secure solution that unifies and automates your workflow information and puts you in control. The inclusion of our Dispatcher Phoenix technology means it's easier for you to customize how and where you gather, distribute and print sensitive patient data. It helps you manage your facility better and focus more on patient care.

A CONSTRUCTION SITE

Construction sites by their nature are temporary, but they require the same level of technology and security as any permanent building.

Hub helps. It's an all-in-one integrated IT solution that means you can manage your documentation, your Wi-Fi, and oversee your onsite security. It's a simple and reliable plug-and-play solution that helps your site run smoothly.

"IT'S A HASSLE-FREE & **COST-EFFECTIVE** SOLUTION FOR OUR ONSITE NEEDS"

AT A GLANCE

TECHNOLOGY WORKING FOR YOU

- An IT-enabled solution for effective working
- Unifies all your existing technologies and makes them work together intuitively
- Connects people, spaces, and devices
- Integrates hardware, software, and services into a multi-vendor, one-stop solution
- Removes legacy restrictions
- Is future-proofed, so it grows as and when you need it to
- Is safe and secure using latest Sophos unified threat management technology
- Bridges onsite and cloud technology

ONE COMPLETE SYSTEM

- One standardized way of managing your IT, irrespective of vendor
- One way to plan, evaluate, and buy your complete IT
- One contract based on your needs
- One call to set up
- One place that houses all your core IT with best-in-class components and security
- One interface to access and manage all your IT
- One interface to master
- One overview of your IT resource usage
- One way to bring your total IT spend down
- One platform that grows with your business
- One intelligent way to better collaborate

UNLOCKING YOUR POTENTIAL

- Removes repetitive IT tasks

- Enhances standards

- Ends unwelcome distractions

- Reduces total IT spend

- Gives you freedom to focus on what matters most

- Gives you the IT capability of a far bigger company

- Allows you to forget about your IT, or use it to gain competitive advantage

- Provides anywhere access to the information you need to become more efficient

FEATURES
OVERVIEW

Features*	Notes*
Active directory integration	Compatible with AD 2012, 2016, and Azure Active Directory
Backup	Back up to cloud, local storage, or both
Browser support	Chrome, Firefox, and Microsoft Edge
Certifications	Contributes to a GDPR-compliant environment
File sharing	Upload and share files internally Supports SMB drives and Microsoft OneDrive
IC card reader	MFP authentication Other options available
Identity management	User and role management with active directory integration. Options include: – Active Directory as a source of identity – Azure Active Directory as a source of identity – Workplace Hub maintains identity itself
Konica Minolta MarketPlace	Purchase applications License management
MFP applications – Open API	Open API support App server for bizhub® MFP fleet
Print and copy speed	28 ppm /A4
Remote access (4G)	4G connection will be established for troubleshooting by Konica Minolta services when main internet connection is disconnected
Remote management	Fully managed by Konica Minolta
Scan speed	45opm/A4
Unified threat management	Based on Sophos XG Firewall
Virtualization layer	Install Windows servers Added support for remote access to virtual machines
Wi-Fi management	Configure and manage private and public networks using Sophos access points
Workplace Go	Compatible with: – Asana – Microsoft Office 365 – Microsoft Outlook 2016 – OneDrive

* Final product features may vary depending on customers' individual requirements.

" TAKE THE IDEA OF A
BETTER WAY TO WORK

AND MAKE
IT REAL "

May 2019

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